

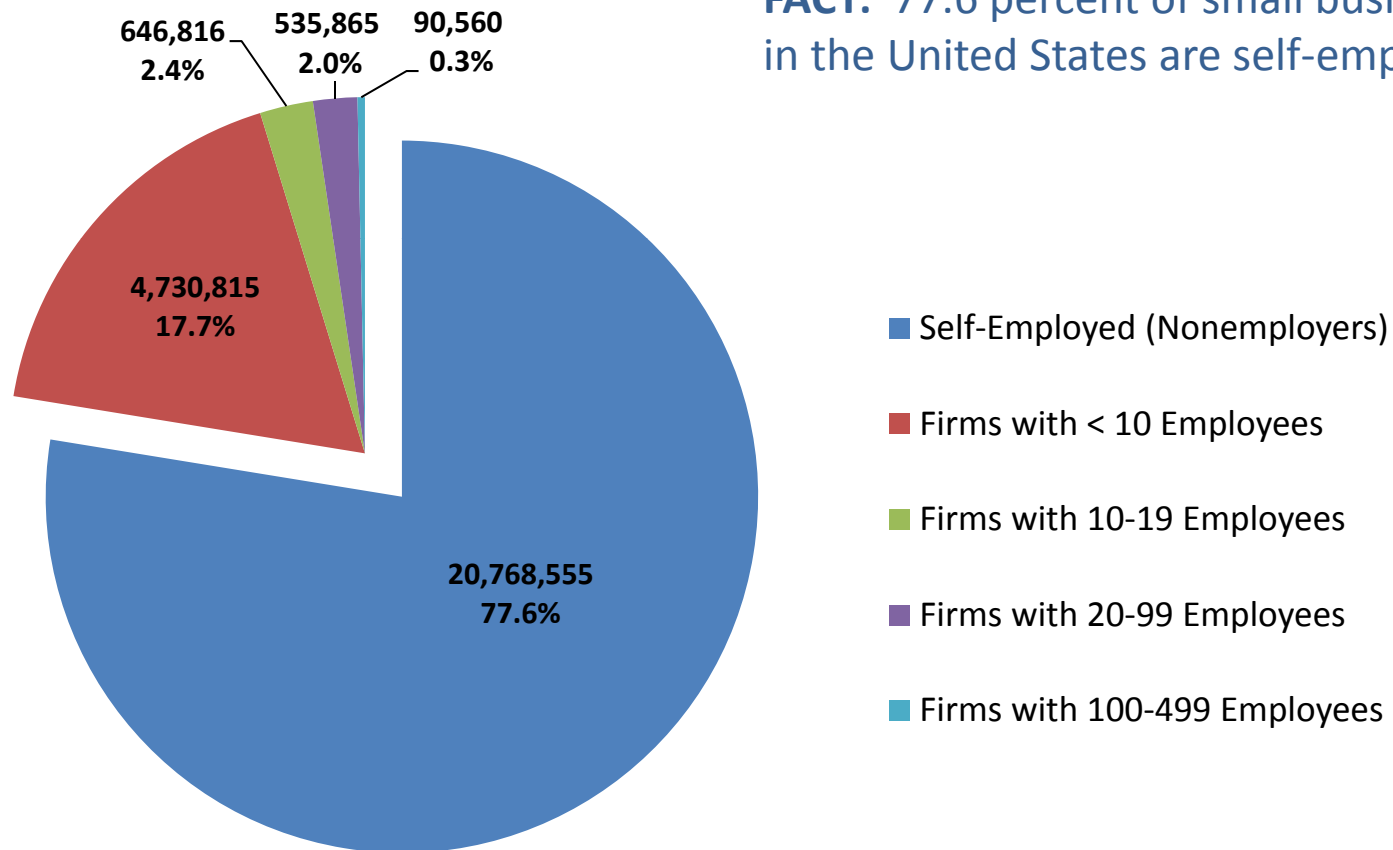
Self-Employed and the U.S. Economy



Prepared by the National Association for the Self-Employed (NASE)
www.NASE.org

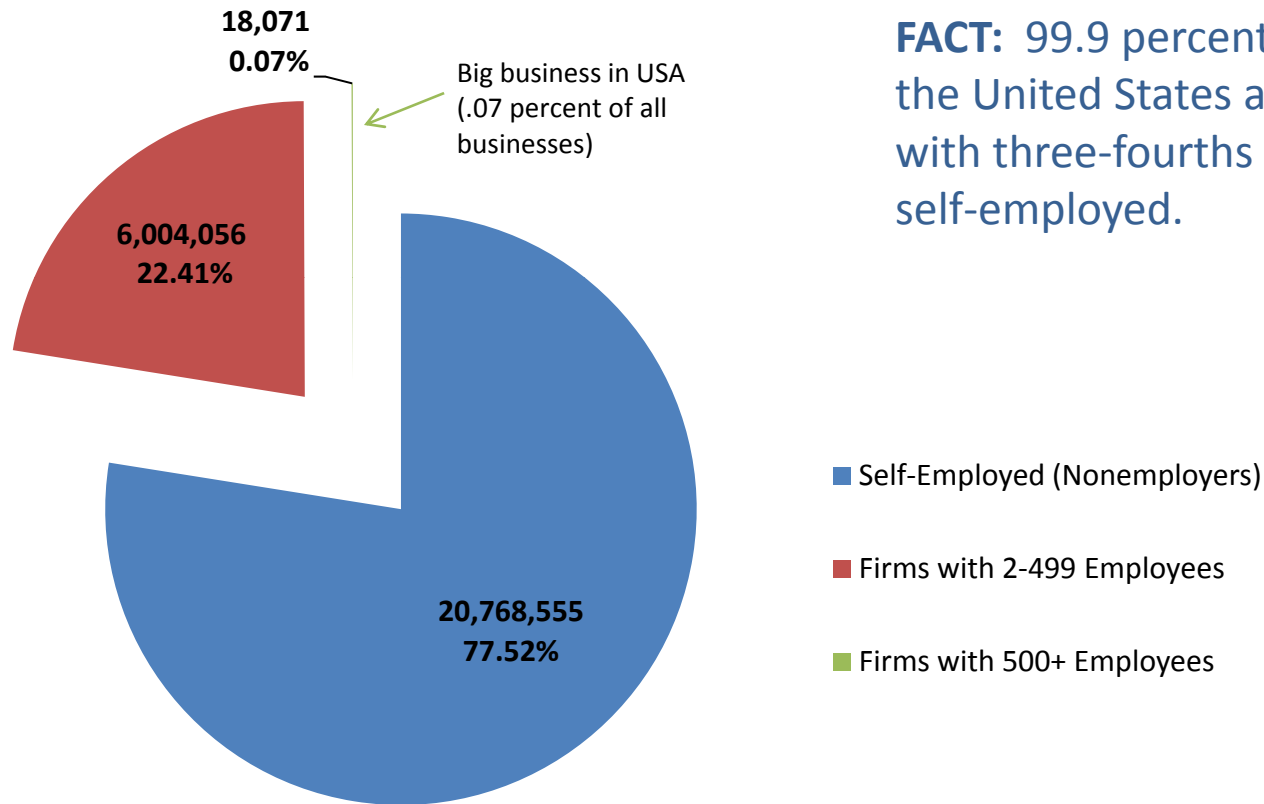
The Majority of U.S. Small Businesses are Self-Employed

FACT: 77.6 percent of small businesses in the United States are self-employed.



Source: U.S. Census Statistics of U.S. Businesses and Nonemployer Statistics, 2006

Big Business vs. Small Business

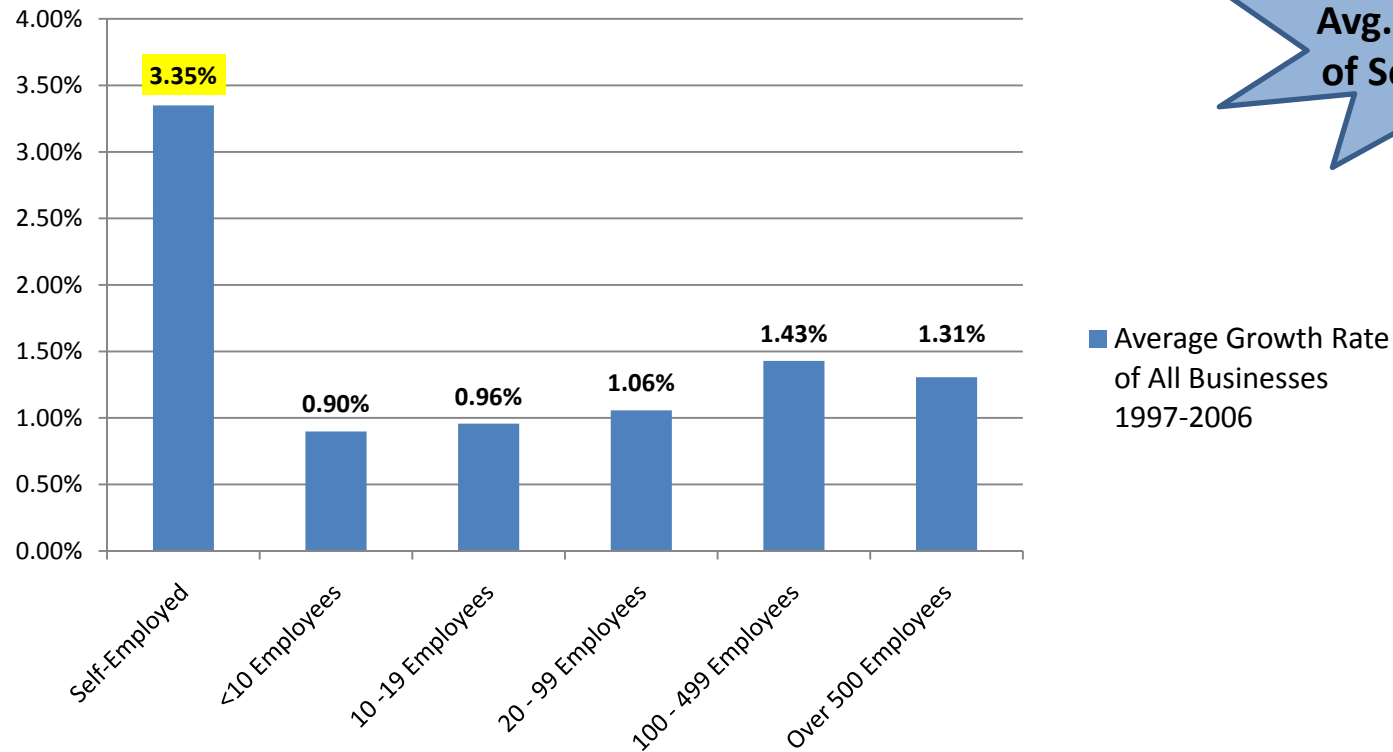


FACT: 99.9 percent of all businesses in the United States are small businesses, with three-fourths representing the self-employed.

Source: U.S. Census Statistics of U.S. Businesses and Nonemployer Statistics, 2006

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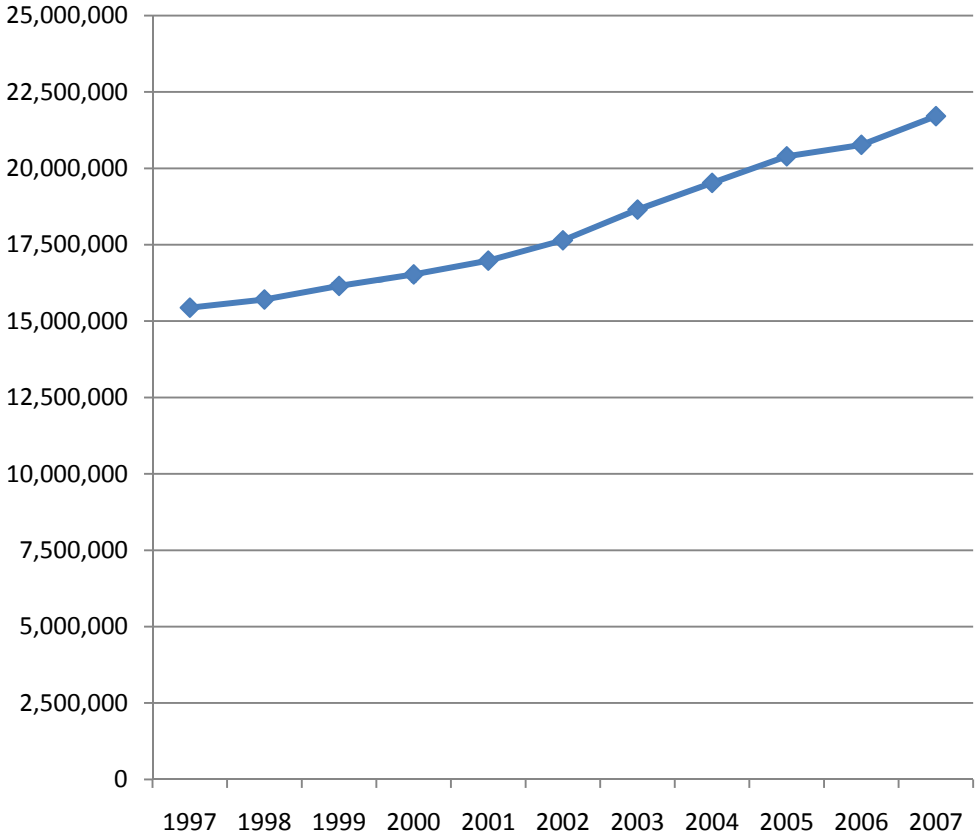
Self-Employed Businesses have Grown Faster than All Other Segments



3.4%
Avg. Growth Rate
of Self-Employed

Source: U.S. Small Business Administration, Office of Advocacy, based on data provided by the U.S. Census Bureau, Statistics of U.S. Business and Nonemployer Statistics, 1997-2006.

Self-Employed Growth has been Steady and Strong



**3.4%
Growth Rate**

◆ Number of Self-Employed

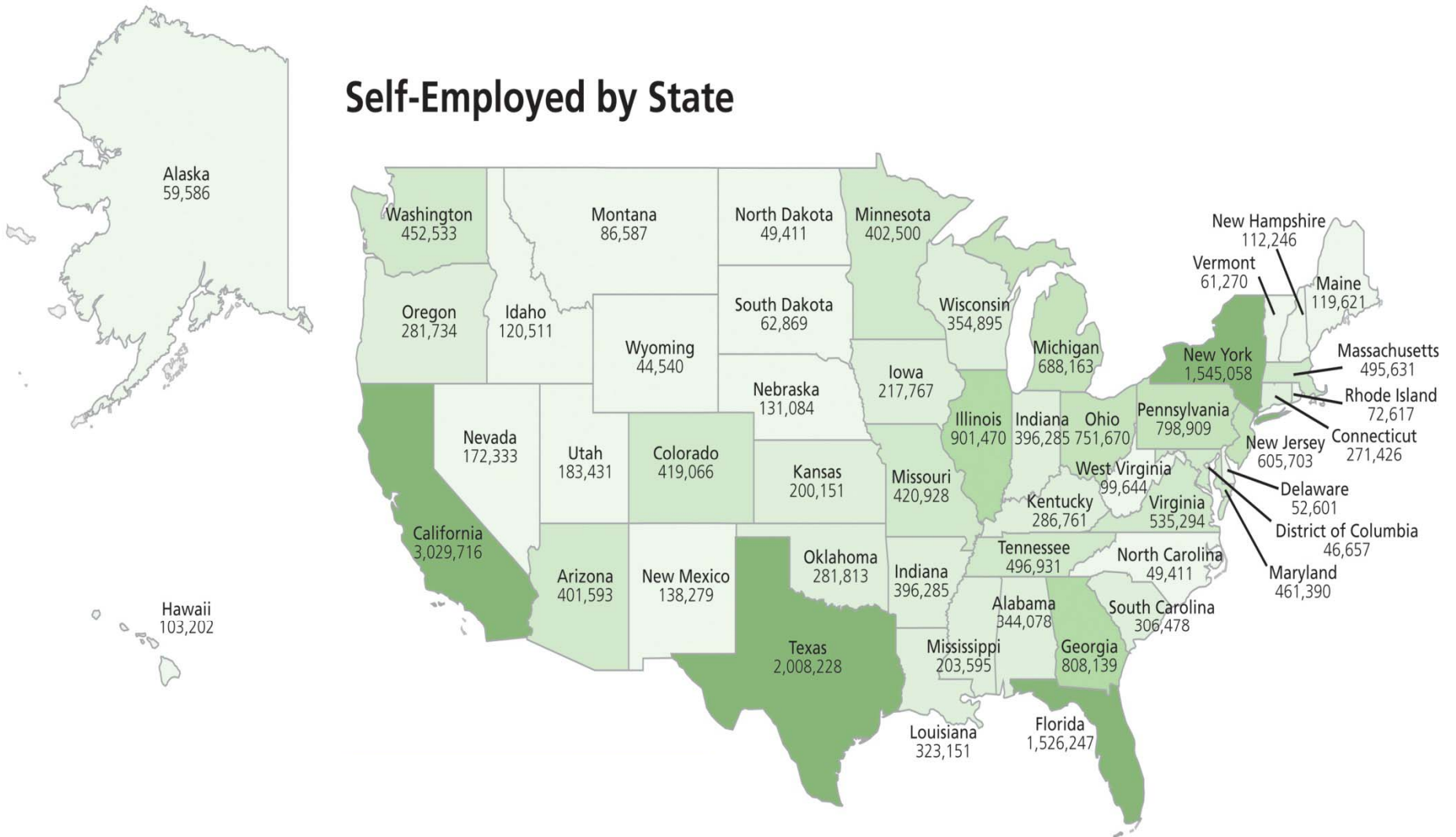
Source: U.S. Census Statistics on Nonemployers, 1997-2007
(<http://www.census.gov/econ/nonemployer/index.html>)

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Self-Employed Businesses are Helping to Drive U.S. Economic Growth

- The United States added nearly 1 million self-employed businesses between 2006 and 2007, bringing the total to 21.7 million, according to the U.S. Census Bureau. This is a 4.5 percent growth rate over one year.
- The self-employed added \$992 billion to the U.S. economy in 2007, up from \$970 billion in 2006, which is a 2.2 percent increase.

Self-Employed by State



Source: Internal Revenue Service Statistics on Sole Proprietorships , 2007